

February 26th & 27th, Almaty  
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Presentations will be  
 Simultaneously Translated



# KAZAKHSTAN OIL & GAS SUMMIT 2015

## Exhibition

Featured Top Level Speakers

Exclusive Kazakh OG Networking Party

Upstream, Midstream & Downstream Exploration

*Developments, Strategies and Opportunities in Kazakhstan's Exciting Oil & Gas Sector*

### Featuring over 35 Top Level Speakers:

**DANIYAR TIYESSOV**, General Director,  
 KAZMUNAIGAS REFINERY AND MARKETING

**SAM BARROWS**, Director of Marketing and  
 Business Development, MAX PETROLEUM

**SENIOR REPRESENTATIVE**, BATUMI  
 OIL TERMINAL & SEA PORTSUN

**XINGYUN**, CEO, JSC MANGISTAUMUNAIGAS,

**CHRIS DALTON**, CEO, SUMATEC OIL

**KAIRAT KUTKHOZHIN**, Deputy Director  
 of Surface Facilities Department,  
 JSC OOC KAZMUNAYTENIZ

**SENIOR REPRESENTATIVE**, KAZTRANSOIL

**SHUKHRAT ABDURASHITOVICH**

**DANBAY**, General Director, PAVLODAR  
 OIL CHEMISTRY REFINERY

**BAIG ALI**, Chief Engineer of Civil  
 Projects, OGDCL PAKISTAN

**LARRISSA SHESTOPEROVA**, Director of the  
 Geology Department, KAZAKH PETROLEUM  
 INSTITUTE OF SCIENTIFIC RESEARCH  
 AND GEOLOGICAL SURVEY (KAZNIGRI)

**AIDA SITDIKOVA**, Director for Energy  
 and Natural Resources for Russia and  
 Central Asia, EUROPEAN BANK OF  
 RECONSTRUCTION AND DEVELOPMENT

**YERLAN RAMAZANOV**, Principal Banker,  
 EUROPEAN BANK OF RECONSTRUCTION  
 AND DEVELOPMENT

**BRIAN SHELBOURN**, Economic  
 Officer, U.S. EMBASSY ASTANA

**ANN HERRIGAN**, Second Secretary Regional  
 Energy, BRITISH EMBASSY ASTANA

**RAUSHAN BAYETOVA**, Director, KAZAKHSTAN  
 PETROLEUM ASSOCIATION

**MARCEL KRAMER**, Energy Consultant and  
 Senior Counsel to Gazprom Management,  
 SST ADVISORY & OAO GAZPROM

### Some of our Speaking Organisations:



### Some of our Participating Organisations:

Schlumberger,

KCA Deutag,

Damen

Shipyards,

Arabian

Industries,

Emerson LLP,

Oilplus Ltd,

OMS Saleri,

Menard Vibro,

ILF, Lukoil,

Exxonmobil,

Eni, Shell

The Kazakhstan Oil and Gas Summit will give a unique opportunity to look at the exciting developments and opportunities arising across all aspects of Kazakhstan's oil and gas sector. This conference and exhibition includes high-level presentations and workshops on current and future oil and gas projects across Kazakhstan. Delegates will have unprecedented access to Kazakhstan's oil and gas industry and will hear from the key decision makers driving the sector.

**ASKAR AMANBAY**, Senior Manager of the  
 Department of Technical Regulation,  
 INFORMATIONAL ANALYTICAL CENTER  
 OF OIL AND GAS, MINISTRY OF ENERGY  
 OF THE KAZAKHSTAN REPUBLIC

**SHAILENDRA MOHITE**, Senior Engineer,  
 KUWAIT PETROLEUM INTERNATIONAL

**MICHAEL PRUCHNIE**, Business  
 Development Manager, RUSSIA &  
 CASPIAN REGION, VELOCYS

**MARIS NAZAROV**, Chief Geophysicist,  
 MERIDIAN PETROLEUM COMPANY

Further speakers to be announced...

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EXHIBITORS



Let us know which companies you would like to meet and we will do our best to bring them to the event to introduce them to you

*Extensive networking opportunities with  
 Government, NOC, IOCs & many more OG experts!*

*Join us* for the International OG Networking Party for  
 an evening of establishing key contacts, drinks,  
 relaxation and traditional Kazakh entertainment on the 26th

# WHY ATTEND?

The Kazakhstan Oil & Gas Summit 2015 in Almaty is must attend event for the year, where key stakeholders gather to discuss the latest industry updates, network with other OG experts and map out the future prospects for the region's upstream, midstream and downstream industries. Our comprehensive two day agenda will give you first hand insight on best practice for doing business in Kazakhstan, the latest developments & challenges in E&P projects, technology advancements, policy & regulation, HSE, infrastructure, refineries, transportation & logistics and much more.



Networking with over  
**200 Attendees**  
Government, NOC, IOCs, banks, technology providers, pipeline operators and many more

Kazakhstan ranks in the  
**Top 20**  
oil producing countries in the world



Kazakhstan Produces over  
**400 Billion**  
cubic feet of Natural Gas Annually



Every day the country's oil sector produces over  
**1,600,000 Barrels**

In 2014, Kazakhstan had proven reserves of  
**85 Trillion**  
cubic feet of Natural Gas



OUR RECENT OIL & GAS SPONSORS INCLUDE:



# Company Profiles

## UPSTREAM:

### Max Petroleum

Max Petroleum is an independent oil and gas exploration and production company focused on Kazakhstan. The Company is a public limited company incorporated in the United Kingdom and listed on AIM.

The Group holds a 100% interest in the Blocks A&E Licence area covering over 12,455 km<sup>2</sup> in the highly prolific Pre-Caspian Basin in Western Kazakhstan. The Pre-Caspian Basin has produced some of the world's largest oil and gas discoveries, including the super-giant Tengiz, Kashagan, Karachaganak and Astrakhan fields, which range in size from seven to 20 billion barrels of oil equivalent in recoverable reserves.

### Mangistaumunaigas

MMG is engaged in the development, production and export of hydrocarbons with its core operations of oil and gas properties located in the Mangystau basins of Western Kazakhstan. The Group is ultimately jointly controlled by JSC NC KazMunayGaz and China National Petroleum Company.

Sumatec Oil - Sumatec was established in 1979 as a service provider in the downstream sector of the oil and gas industry. The Company is currently going through a business restructuring program which will see it entering the upstream sector via a joint investment agreement with Markmore Energy (Labuan) Limited and CaspiOilGas LLP to develop the Rakushechnoye Oil and Gas Field in West Kazakhstan.

### Kazmunaiteniz

"KazMunayTeniz" Joint Stock Offshore Oil Company was established pursuant to order No.80 by president of KazMunayGas JSC National Company dated March 14, 2003, and is a 100% subsidiary of KazMunayGaz. KazMunayTeniz is a company carrying out offshore and coastal onshore petroleum operations (in the Caspian and Aral seas) through efficient management of offshore projects.

The main objective of the Company's activity is performing functions of contractor in subsoil use contracts in offshore projects, as well as implementation of functions on the efficient and rational development of oil and gas resources of Kazakhstan, increment and further increase of oil and gas resources.

### OGDCL Pakistan

OGDCL is the national oil & gas company of Pakistan and the flagship of the country's E&P sector. The Company is the local market leader in terms of reserves, production and acreage, and is listed on all three stock exchanges in Pakistan and also on the London Stock Exchange since December 2006. The Company is all set to ride the wave of E&P activity, equipped with its Vision & Mission, Business and Strategic Plan, a debt-free and robust balance sheet and healthy cash reserves. The Company is ready to take on the challenges of a volatile E&P industry.

## MIDSTREAM:

### Batumi Oil Terminal

The subsidiary of "NC "KMG" JSC, "KazTransOil" JSC has acquired 100% block of shares in the company "Batumi Industrial Holdings Limited" (hereinafter - BIHL) in February 2008. BIHL has a number of strategic assets in Georgia, including Batumi Oil Terminal. In addition, BIHL owns the exclusive right to control Batumi sea port for 49 years.

Batumi Oil Terminal is a sea point used for transportation of Caspian oil exports. BNT also is the only terminal on the Caucasian Black Sea coast used for handling of liquefied petroleum gas.

### KazTransOil

KazTransOil is a largest oil pipeline company of the Republic of Kazakhstan, which provides services on oil transportation on the domestic market and for export.

"KazTransOil" JSC was included in the Republican section of State register of subjects of natural monopolies. "KazTransOil" JSC is an owner of the largest network of main oil pipelines and waterlines in the Republic of Kazakhstan, total length of which amounts to 5 495,23 km of oil pipelines and 2 148 km of water pipeline. The actual volume of oil transported for 2013 is 67,2million tons.

## DOWNSTREAM:

### KMG Refining and Marketing

Basic activity areas of KazMunayGas – refining and marketing JSC are as follows:

sales of oil, oil and gas products; supply of fuel and lubricants for needs during sowing seasons and harvest campaigns; operations on behalf of the state with the oil, obtained as royalty;

forwarding services and oil transportation services; protection of state interests in such important fields as export policy of Kazakhstan regarding trade of oil, oil and gas products;

other services. The Company occupies leading positions in Kazakhstan's markets in the main spheres of its activity.

### Pavlodar Oil Chemistry Refinery

Pavlodar Oil Chemistry Refinery is the largest oil product producing enterprise in Kazakhstan. "Pavlodar Oil Chemistry Refinery" LLP is a unique refinery in the Republic of Kazakhstan with the set of processing units providing the oil processing depth of 80 – 85 per cent. On technology the refinery is oriented onto processing of West-Siberian oil.

**08.30** Registration and Coffee

**09.20** Opening Session

- Welcome from Oliver Kinross Ltd
- Opening Chairman Remarks

**09.30** Kazakhstan Oil & Gas Industry Overview

- Analysis of Latest Political, Economic and Industrial Developments
- The challenge of attaining sustainable growth
- Kazakhstan's role in global energy markets

**09.45** **PANEL DISCUSSION:**  
**Kazakhstan's Oil & Gas Operators come together to discuss the latest developments and opportunities with in the upstream oil and gas sector**  
**Panellists to be announced**

**10.20** Key Developments in Global Gas and the Russia-Europe business relationship

- Overview of the world gas market
- Kazakhstan's role in supply and demand of gas
- The Russia-Europe business relationship
- Marcel Kramer, Energy Consultant and Senior Counsel to Gazprom Management, SST Advisory & OOA Gazprom

**10.55** Refreshments & Networking Break

**11.15** 20 years of Kazakhstan Crude Oil Production and Exports

- Overview of projects and current production
- Kazakhstan's role within the world oil market
- Opportunities and challenges for exports
- Future outlook for the sector and forecasts
- Sam Barrows, Director Of Marketing and Business Development, Max Petroleum

**11.50** Development of Projects at Sumatec Oil & Gas

- Overview of projects
- Development of the Rakushenoye Field and current outlook
- Key technical challenges and opportunities for new technologies
- Chris Dalton, CEO, Sumatec Oil

**12.25** Standardization and Regulation in Kazakhstan's Oil and Gas Sector  
**Askar Amanbay**, Senior Manager of the Department of Technical Regulation, Informational Analytical Center of Oil and Gas, Ministry of Energy of the Kazakhstan Republic

**13.00** Lunch

**14.00** Modernisation of the Refinery Processes

- Overview of refinery projects in Kazakhstan
- Modernisation of projects
- New technologies to maximise outputs

**Daniyar Tiyyessov**, General Director, Kazmunaigas Refinery and Marketing

**14.35** Kazakhstan's Oil Refineries and Petrochemical Sector

- Investment opportunities in refining and petrochemical sector
- Implications for future investment - Challenges and Forecasts
- Meeting oil refining standards through new technologies an innovations

**Shukhrat Abdurashitovich Danbay**, General Director, Pavlodar Oil Chemistry Refinery

**15.10** Refreshments & Networking Break

**15.30** **PANEL DISCUSSION:**  
**Topics to be announced**

**Panellists: Michael Pruchnie**, Business Development Manager, Russia & Caspian Region, Velocys

**16.05** Financing Large Oil and Gas Projects  
**Kazakhstan's Tax overview - Guide for New Investors**

- Project examples and strategies for project financing
- Benefits and Challenges to Investors - Clarity on restrictions and Opportunity
- Aida Sitdikova, Director for Energy and Natural Resources for Russia and Central Asia, European Bank Of Reconstruction and Development

**Yerlan Ramazanov**, Principal Banker, European Bank of Reconstruction and Development

**16.40** The Importance of International Cooperation to Kazakhstan

- Kazakhstan's Regional Partnerships
- Pipelines, Projects, Potential
- Overview of Key Political and economic machinations - Implications for the growth of the sector and stake holders

**17.15** Chairman's Closing Remarks

**17.30** Close of Conference followed by the Industry Networking Party.  
**Come unwind, network and enjoy the drinks and entertainment among your industry peers. This evening is complimentary to all attendees.**

**08.30** Registration and Coffee

**09.20** Chairman's Opening Remarks

**09.30** JSC MangistauMunaiGas

- Overview of projects
- Recent developments
- Challenges and future outlook

**Xingyun Sun**, CEO, Jsc Mangistaumunaigas

**09.45** Developments of the KazMunaiTeniz Pearl Project  
Overview of the project and works completed

- Key technical challenges faced by the project in Phase 2
- Use of new technologies and equipment to maximise output
- Future outlook and project milestones

**Kairat Kutkhozhin**, Deputy Director of Surface Facilities Department, JSC OOC Kazmunayteniz

**10.20** PANEL DISCUSSION: Kazakhstan's Exploration and Production Developments - Kashagan and Beyond

**10.55** Refreshments & Networking Break

**11.15** Think Smaller: GTL as an economic solution for unlocking stranded gas and reducing flaring

**Michael Pruchnie**, Business Development Manager, Russia & Caspian Region, Velocys

**11.50** Main Environmental Concerns Within the Fossil Fuel Industry

- Update on industry trends
- Restoration & reclamation
- Industry challenges
- Taking a better and sustainable approach

**Baig Ali**, Chief Engineer Of Civil Projects, Ogdcl Pakistan

**12.25** Exploration and Production Outlook in Kazakhstan Hydrocarbon Resources and Exploration Opportunities

- Resource Estimates and Geological Survey Review
- Exploration Strategies and Technologies

**Larrissa Shestoperova**, Director of the Geology Department, Kazakh Petroleum Institute of Scientific Research and Geological Survey (KAZNIGRI)

**13.00** Lunch

**14.00** U.S. Energy policy towards Kazakhstan

- Previous policy and historical collaboration in the region
- Recent developments and Embassy updates
- Kazakhstan's role in the world energy market
- Current policy towards the region and future outlook

**Brian Shelbourn**, Economic Officer, U.S. Embassy Astana

**14.35** Overview of Projects within Meridian Petroleum Company

- Project overviews and updates
- Key milestones
- Geological challenges and opportunities for new technologies

**Maris Nazarov**, Chief Geophysicist, Meridian Petroleum Company

**15.10** Refreshments & Networking Break

**15.30** Downstream Kazakhstan

- Transportation - Developments and Challenges for Exporting Oil and Gas
- Building and Developing the Infrastructure
- Political and Economic Landscape - Kazakhstan's Relationship - Europe, Russia, China

**16.05** Caspian - China Oil Supply Routes  
Key Areas for development - Pipelines and Exploration

- Future projects and opportunities for Investment
- Importance of Partnership between Kazakhstan and China

**16.35** Innovations in Oil and Gas Refining: Applications for Kazakhstan

- Technological Developments - Building Capacity
- Projects Case Study - Developments and Innovation

**17.00** Open Audience Discussion

- A round up of all presentations topics discussed through out the day
- Open microphone with the audience for a final Q&A session

Chairman's Closing Remarks

## Booking Contract

To register please fax bookings to +44 (0)20 7127 4503 or call us on +44 (0) 20 7127 4501

If you do not hear from us within 24 hours of making a booking then please call our offices or email us at info@oliverkinross.com to confirm registration

Name	Name
Job	Job
Email	Email
Name	Name
Job	Job
Email	Email
Organisation	Billing Address
Telephone	Booking Code (if applicable)
Fax	Email
Signature	

### Payment Please tick how you would like to make payment

**CREDIT CARD** *If paying by credit card then we will contact you by telephone to collect credit card details, please provide the telephone number you would like us to contact you on.*

**BANK TRANSFER** *Payment terms within 5 working days*

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**Programme Code CT1**

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*A5 half-page colour advert printed within the delegate pack. Your company literature can be placed on every seat of the conference on Day 1 of the event*

**£495 - A full-page advert in the delegate pack + Seat Drop**  
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**Event Fee . . . £1,895 (standard fee)**

#### GROUP BOOKING DISCOUNTS:

Register 3 people and receive a 10% discount, Register 4 people and receive a 15% discount, Register 5 or more people and receive a 20% discount

All registrations are subject to a £45 fee for the conference documentation and presentations which are emailed to attendees the week after the conference. If any company does not wish to receive conference documentation after the event then it is optional and they can opt out of purchasing it.

#### Terms and Conditions

- The conference fee is inclusive of conference materials, refreshment and luncheon.
- Payment terms: Payment is to be made within 5 working days of invoice date
- Once Oliver Kinross Ltd has received the signed booking form by fax/email, the agreement is complete. By signing and returning the booking form, the customer has agreed to make payment of the full delegate fee even if payment is not made within the stated payment terms.
- Substitutions can be made at no extra charge up to 2 days before the event. Cancellations received in writing more than 7 days before the event will receive a full credit voucher. Credit vouchers can not be issued for cancellations made less than 7 days prior to the event. Credit vouchers may be used towards payment for any other Oliver Kinross event in the following 12 months. The credit voucher/substitution policy stands even if payment has not been received as at the time of cancellation. Oliver Kinross will make every reasonable efforts to adhere to the advertised conference package but reserves the right to change dates, location, content, speakers or topics if necessary. Any communication concerning the event shall not form part of the contract. If an event is cancelled for any reason the client shall receive a full credit voucher.
- The customer is wholly responsible for booking and paying for all travel, accommodation and other services associated with attendance at an event. Under no circumstances shall Oliver Kinross Ltd be liable for any expenses incurred by the customer even if the event is cancelled, postponed or modified in any way. It is agreed that the customer will only book such services where the customer has the right and ability to cancel these without cost or penalty and retains and accepts full ability and responsibility to do so.
- Oliver Kinross shall have no liability whatsoever for any indirect costs or expenses or any consequential losses howsoever incurred by the customer in any circumstances including, for example, lost profits, lost revenues, lost business opportunity, lost goodwill.
- Oliver Kinross acts as organiser and co-ordinator of the event and will sub-contract all presentation duties and preparation of all course materials and accepts no liability for the acts or omissions of its sub-contractors or for any aspect of the information, views or data presented at any event.
- Events will be located in suitable conference facilities within hotels, conference halls etc. Oliver Kinross will use its reasonable endeavours to ensure that such premises are suitable and appropriate for such events but shall have no liability for any accident, inconvenience, theft, loss, damage, non-availability of facilities or any other difficulty or loss at such event where this is beyond the reasonable control of Oliver Kinross Ltd.
- Data Protection. The customer agrees that some data concerning the customer will be included within the conference delegate list. The delegate list will be made available to selected third parties involved in the conference. Please advise Oliver Kinross in writing if you do not wish to be included in the delegate list.
- Force Majeure. Under no circumstances shall Oliver Kinross have any liability for any act, loss, damage, expense, mistake, omission or other event which is outside its reasonable control.
- Severability. If any term is held to be invalid or unenforceable then that shall not prevent the remainder of this agreement from remaining valid.
- Governing law. This agreement shall be governed by the laws of England. All prices quoted above are net of applicable taxes. Oliver Kinross Ltd reserves the right to charge applicable taxes in addition to the above price.
- Credit card payments may be taken and charged in Pounds Sterling using the latest conversion rate of the Bank of England.
- Credit card payments for events taking place in South Africa may be taken and charged in ZAR using the latest conversion rate of the Bank of England.
- Should any applicable sanctions, legislation or bank regulations prohibit this event or make its operation impractical then Oliver Kinross reserves the right to relocate the event to another country or region as appropriate.